

UKRAINE - SME SECTOR - DONOR SUPPORT MATRIX - I

Main Objective*:

SMEs are the main driver of innovation and economic growth in Ukraine by 2020

Strategic Directions:

1. Favourable environment
(legislation, information, policy and institutional framework)

2. Access to Finance
(lending, secure deposits, credit guarantees, venture capital)

3. Tax Administration
(e-tax registration and reporting, VAT refund, documentation)

4. Entrepreneurial Culture and Skills
(training and information sharing)

5. Export/ Internationalisation
(trade support infrastructure and information)

6. Competitiveness /Innovation potential
(clusters, R&D, value chains, investments)

Strategy Indicators

General Indicators: Innovative enterprises as a percentage of the total number of enterprises; Enterprises' spending for research and development activities as a percentage of the Gross Domestic Product; Markets with competitive structure as a % of the total sales
Special Indicators: Share of small and medium-sized businesses as a percentage of the total added value; Share of small and medium-sized businesses as a percentage of the total sales of produce (goods, services); Profit received by small and medium-sized businesses as a percentage of the total profit generated by all businesses; Share of exporting companies as a percentage of the total number of businesses; Share of small and medium-sized businesses implementing innovative products or processes as a percentage of the total number of businesses .

Donor Initiatives

<p>USAID – Competitive Economy Program (CEP) – Chemonics Business environment \$42M, 2018-2023</p>	<p>GE –KfW - Ukrainian banks SME lending – EUR 10 M, until 2019 SME - oriented corporate banking - EUR 35 M, until 2021 Agri-finance - EUR 18 M SME EE refinancing –EUR 7 M</p>	<p>CA – PLEDDG - FCM Business support infrastructure and capacity-building at local level, social entrepreneurship CAD 19.5 M, 2015-2021</p>	<p>CA – CUTIS – CBoC-CUCC Support SMEs to benefit from CA-UA FTA CAD 13.8 mln, 2015-2021</p>	<p>GE –Advisory Services for EE in companies- GIZ EUR 5, 2017-2021</p>
<p>EU – FORBIZ - GFA Group Policy formulation and implementation, business environment, better regulation EUR 12.9 M, 2016-2021</p>	<p>EU – DCFTA Initiative East/DCFTA Program – EIB EUR 43 M, 2016-2021</p>	<p>GE - German-Ukrainian Manager Training Programme -GIZ EUR 6.15, 2016-2020</p>	<p>GE –Promotion of Supportive Trade Framework - GIZ EUR 4.5, 2016-2020</p>	
<p>EU –Prom Policies to Action –OECD Policy formulation, implementation and monitoring EUR 0.7 M, 2017 – 2020</p>	<p>EU – DCFTA SME Direct Finance Facility – EBRD EUR 38.9 M, 2014-2024</p>	<p>SE - Women in Business - EBRD Women entrepreneurship promotion and support, SEK 50 M, 2019-2023</p>	<p>GE –Utilisation and Implementation of AA-GIZ EUR 6.3, 2020-2023</p>	
<p>USAID – Competition law and policy - FTC \$45.8 M, 2019-2024</p>	<p>EU – EBRD Credit Line EUR 26.2 M, 2019-2027</p>	<p>USAID – WNISEF Social Investment, Local economic development, export promotion USD 30 M, 2014-2020</p>	<p>GE –Support2Implementation of AA-(Metrology) - PTB EUR 1 M, 2019-2022</p>	
<p>EU – Competition (antitrust and mergers) – Twinning with LT, GE and RO EUR 1.2, 2020-2022</p>	<p>EU - GE –KfW – European Fund for South-Eastern Europe/UA EUR 48 M, ongoing</p>	<p>USAID – SME development – EBRD \$ 4 M, 2020-2022</p>	<p>UKaid – SME support under DCFTA £200,000, 2019-2020</p>	
<p>EU – Support to AMCU for State Aid system-WYG EUR 2.9, 2017-2020</p>	<p>EU – SME Finance Facility – KfW, EBRD, EIB Blended finance models for SMEs EUR 20 M, 2015-2022</p>	<p>EU – Social Entrepreneurship – UPF EUR 463 K, 2018-2020</p>	<p>EU –Eastern Partnership: Ready to Trade - ITC EUR 1.5 M; 2017-2020</p>	
			<p>EU – EaP Trade Helpdesk 2019-2024</p>	
			<p>EU – Support to NSB – EUR 1 M, 2018-2022</p>	
	<p>SE - Financial Sector and Enterprise Recovery– World Bank SEK 20.6 M, 2014-2020</p>			
	<p>UKaid – Ukraine Financial Inclusion £1,3 M, 2020-2021</p>		<p>USAID – Competitive Economy Program – Chemonics Municipal business support, WTO/trade support, Industry and firm competitiveness \$42M, 2018-2023</p>	
	<p>USAID – Financial Sector Transformation Project – DAI Global USD 23 M, 2016-2020</p>		<p>EU - EBRD Network of Business Support Centres - EUR 40 M, 2016-2020</p>	
	<p>EU – Regulation and supervision of the non-bank financial market - HULLA & CO HUMAN DYNAMICS KG EUR 2.8, 2017-2020</p>		<p>COSME: Enterprise Europe Network / Erasmus for Young Entrepreneurs / European Cluster Cooperation Platform 2014-2020</p>	
		<p>CA – SURGE – Agriteam Support to economic reforms, CAD 25.5M, 2019-2024</p>		
		<p>EU – Stabilisation and Sustainable Growth Multi-Donor Account – EBRD Support to economic reforms, EUR 28.7 M, 2014-2020</p>		

Other/
Horizontal

* Strategy for SME Development in Ukraine until 2020, approved by Cabinet of Ministers Instruction #504-p on May 24, 2017

Support to agricultural sector and small farms (see a list of projects)

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Specific Objectives**:

SME anti-crisis support during COVID-19 pandemic

SME support in the conflict-affected areas in the East of Ukraine

Priority Directions:

Regulatory measures and support infrastructure

Access to finance

Access to markets

Employment and livelihood opportunities for internally-displaced people and businesses

Donor Initiatives

EU – FORBIZ via BRDO and SMEDO – GFA
anti-crisis regulatory measures, COVID-19 page on info portal
SME support points

EU – DCFTA Initiative East/DCFTA Program – EIB
Loans for SMEs

EU– DCFTA SME Direct Finance Facility – EBRD

EU4Business – EBRD Credit Line

EU - GE –KfW – EFSE

EU4Business – SME Finance Facility – KfW, EBRD, EIB

EU – EBRD via EU4Business support centres
free consultancies and training events for SMEs

EU –ITC via Berries Association and Ukrlegprom

Free consultancies, info support and training events for SMEs

Denmark – Support to entrepreneurship and employment development – UNDP
\$2.8 M, 2019-2021

Germany – Enhancing employability and skills for Internally Displaced and Conflict Affected People – UNDP
EUR 250 K, 2019-2020

Japan – Social Stabilization Support to the IDP – UNDP
USD 909 K, 2020-2021

Poland– Promoting Entrepreneurship among the Conflict-affected Population – UNDP
PLN 4 M, 2019-2020

USAID – Economic Resilience Activity (ERA)
USD 62 M, 2018-2022

EU - Support to the East - Economic recovery and MSMEs Development - UNDP
EUR 13.77 M, 2018-2022

EU - KfW – Support to the East – EDF
EUR 9.5 M, 2018-2022

* Anti-crisis action plan to support SMEs